



Your Choices Become Your Habits. Your Habits Become Your Future.



# INTELLIGENT INFLUENCE

## The Key Ingredients to Leadership and Professional Success

**INTELLIGENT INFLUENCE** is an introductory short-program for forensic scientists seeking to maximize their individual and organizational effectiveness.

### DETAILS

- 8 hours of self-paced content
- Thought-provoking videos and articles
- Program E-Workbook (pdf)
- Facilitated Personal Exercises
- Emotional Intelligence Assessment

*“This program helped to give me insight into things that I can improve on with my daily interactions. I hope to move into lab leadership one day, and this course gave me a great blueprint for how to do that. Thanks John!” - Nate, 2020 Participant*

### LEARNING OUTCOMES

Participants of our program will experience remarkable gains in their knowledge and capacity to:

- Exercise self-restraint and self-control
- Maintain a more positive attitude
- Have an uplifting affect on self and coworkers
- Be more effective interacting with upper managers
- Improve and nourish professional relationships
- Have more relevance in the workplace
- Resolve conflicts with more skill and ease



#### **JOHN M. COLLINS MA, SHRM-SCP**

John Collins is an executive coach and leadership strategist with extensive experience working and leading in federal, state, and local forensic science laboratories. With nearly 30 years of experience, John has worked as a forensic scientist, laboratory director, system director, consultant, and instructor. He has a master’s degree in organizational management and holds a formal certification from the Society for Human Resource Management. He was formally trained by the College of Executive Coaching and has worked with people and teams in forensic science organizations all over the United States and overseas. John is the author of three pioneering books, *HR Management in the Forensic Science Laboratory*, *Crime Lab Report*, and *50 Situations Awaiting Every Forensic Scientist*.



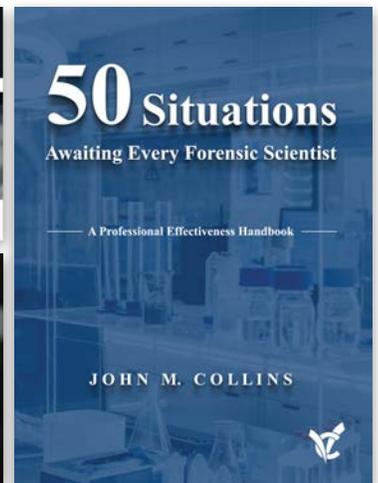
# INTELLIGENT INFLUENCE

## The Key Ingredients to Leadership and Professional Success

- 1** INTELLIGENT INFLUENCE is an engaging, interactive **2-day training program** for forensic laboratory professionals seeking to expand their professional effectiveness
- 2** Participants are **guided through learning modules** supported by videos, articles, personal exercises, assessments, and other tools designed to facilitate personal growth and reflection.
- 3** The program is **self-paced, convenient, and comprehensive**. Participants will be inspired and motivated to be more strategic in how they conduct themselves as forensic science professionals.
- 4** Learn from your professional coach and facilitator, John M. Collins, one of the most active and respected forensic science leaders in the United States.

### Program Topics

- Attitude and Performance
- Personal Positioning
- Self-Awareness
- The Power of Professionalism
- Taking an Interest in Others
- Maximizing Your Professional Relevance
- Committing to Improvement
- Why People Don't Connect
- Human Motivation
- Effective Conflict Management
- Embracing Change
- Rank, Stature, and Authority
- The Art of the Proposal
- Maintaining Personal Cadence
- Your Impact on Your Culture
- Ethics and Professional Integrity



Your facilitator, John Collins, is the author of three pioneering books on forensic science leadership, professionalism, and public policy. All our books are available at Amazon.

### Time Commitment

Our program is entirely self-paced, designed to accommodate the most demanding schedules. Participants should expect to commit **approximately 8 hours over 2 days**, which can vary among participants. Students are expected to complete all lessons within 2 days.